



MEMBERSHIP **ADVANTAGE**

Powerful **T**hings **H**appen **W**hen the **W**ater **W**ell **I**ndustry **U**nites!

WELL WATER – NATURALLY BETTER®

Water Systems Council (WSC) was founded in 1932.

WSC is the **ONLY** national nonprofit organization with programs solely focused on protecting and promoting private water wells and small shared wells serving more than 23 million households.

WSC VISION

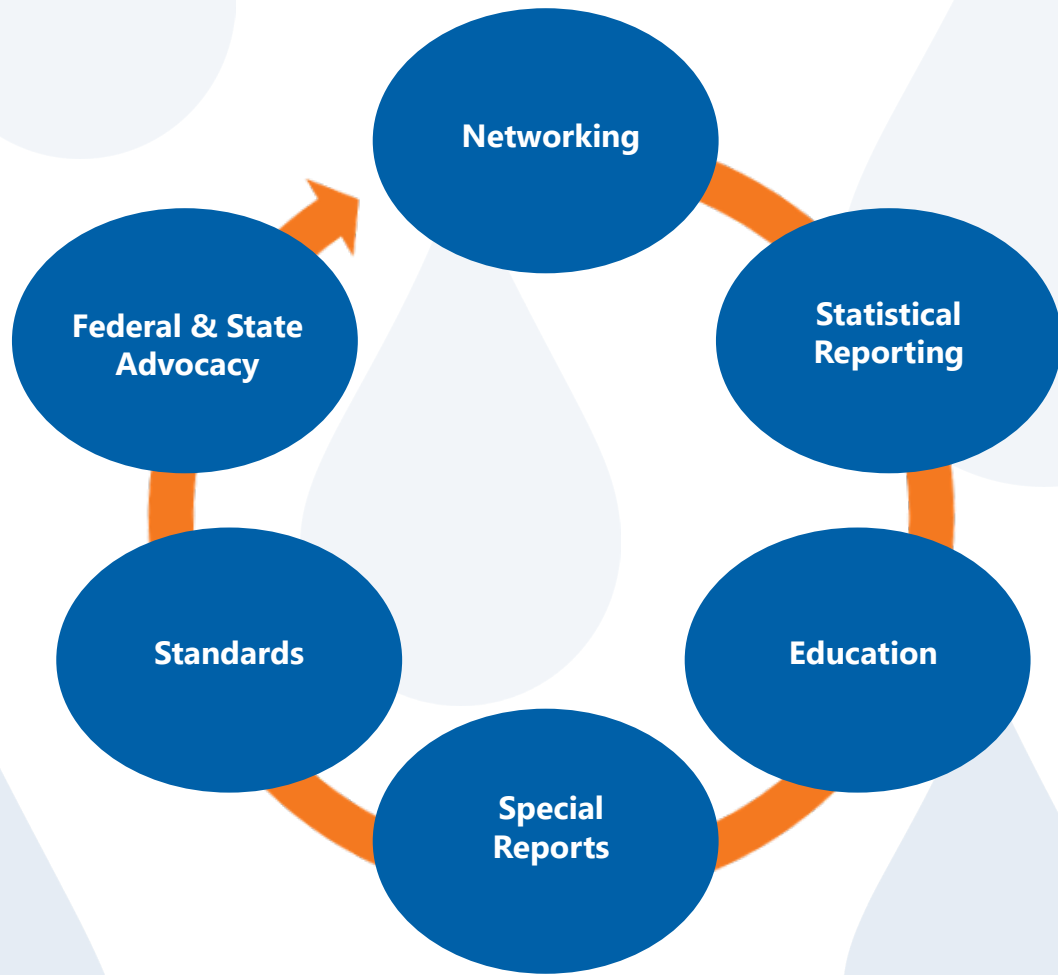
Well water – recognized by all as safe and naturally better.

WSC MISSION

To protect and promote well water systems.

WSC is YOUR Voice in the Water Well Industry!





WSC Membership: Benefits That Matter



PROTECT

The only organization solely dedicated to protecting and promoting the water well industry.



PROMOTE

Work at the Federal level to advocate for wells as a cost-effective solution for rural drinking water needs.



DEFEND

State and local legal representation defending exempt wells and fighting against mandatory hookup.

Meet Our Members

**A
Strong,
Growing
Network of
Industry
Leaders**

MANUFACTURERS (23)

A. O. Smith Water Systems
American Granby, Inc.
Amtrol / Worthington Industries
Ashland Water Group
Baker Water Systems
Boshart Industries
Campbell Manufacturing, LLC
DAB Pumps, Inc.
Flexcon Industries
Flint & Walling
Flomatic Valves
Franklin Electric Co., Inc.
Grundfos
Maass Midwest Manufacturing, Inc.
Merrill Manufacturing Co.
Paulus Plastic Company
Pentair
Royer Quality Castings, Inc.
Sun-Star Electric, Inc.
Wellmaster
Wells, Inc.
Woodford Manufacturing Company
Xylem

DISTRIBUTORS (18)

2M Company, Inc.
Aquaflow Pump & Supply Co.
Austin Pump & Supply Co.
Blake Equipment
Drillers Service, Inc.
E-Water Solutions
Gicon Pumps & Equipment
Headwater Wholesale
Karam Pump & Supply, Inc.
Milan Supply Company
Milby Company
Mitchell Lewis & Staver Co.
PACE Supply, Corp.
Preferred Pump & Equipment, L.P.
Resource Monitor
Valley Farms Supply
Western Hydro
Wholesale Pump and Supply, Inc.

More of Our Members

CONTRACTORS (55)

AAA Well Drilling, Inc.
Advanced Well Drilling, LLC
Always Pure Water Systems
Apple River Well & Pump Company
Aqua 1 Well & Pump, Inc.
Baird Well Drilling
Barco Well Service, LP
Barney Moravec, Inc.
Bergerson – Caswell, Inc.
Bill's Well Drilling Co.
Bishop Well and Pump
Breland Well Drilling Co., Inc.
Carroll Water Systems
Case Water Systems
Clyde's Well Service, Inc.
Croft Drilling Co.
D.L. Mullis Well Drilling, Inc.
Desmond Well Drilling, Inc.
Dougherty Pump & Drilling, Inc.
Eaton Well Drilling & Pump Service
Eclipse Well Service, LLC
EDGE Solutions
Faulkner Well Company, Inc.
Glass Well Service
Greco & Haines, Inc.
Hewitt-Messenger Well Drilling & Pump
Holman Pump and Well Service
JP Anderson Well & Pump, LLC

JD's Pump and Drilling
Joe Curry Well Drilling, Inc.
Johnston's Well Service
LaFramboise Well Drilling, Inc.
Lake Valley Well Co., Inc.
Lawrence Lord & Sons, Inc.
Liberty Pure Solutions, Inc.
Mather Pump Service
Merrill Drilling & Water Systems
Mobley's Well & Pump Service
Murray Drilling Company
Nevada Water Solutions LLC
Partridge Well Drilling Co., Inc.
Piedmont Installations
(A Private Business Trust)
Professional Pump and Well, Inc.
PureWater Solutions of VA, LLC
Sharpe's Septic Tank & Well Drilling
Sippel Well Drilling, Inc.
Smith Pump Company, Inc.
Smith Well Drilling, Inc.
Spafford and Sons Water Wells
Valley Well & Water Solutions, Inc.
Viera Artesian Well LLC
Water Resource
Water-Flo, Inc.
Well Pump Pro
Yadkin Well Co., Inc.

ASSOCIATIONS (21)

Arizona Water Well Assn.
California Groundwater Assn.
Connecticut Water Well Assn.
Empire State Water Well Drillers Assn.
Florida Ground Water Assn.
Georgia Assn. of Groundwater
Professionals
Indiana Groundwater Assn.
International Assn. of Plumbing &
Mechanical Officials
Maryland/ Delaware Water Well Assn.
Massachusetts Ground Water Assn.
National Ground Water Assn.
New Mexico Ground Water Assn.
North Carolina Ground Water Assn.
Oklahoma Ground Water Assn.
Oregon Ground Water Assn.
Pennsylvania Ground Water Assn.
South Atlantic Well Drillers Jubilee, Inc.
South Carolina Ground Water Assn.
Virginia Water Well Assn.
Washington State Ground Water Assn.
Water Quality Assn.
West Virginia Water Well Drillers Assn.

MANUFACTURER REPRESENTATIVE (4)

GroupOne Northeast
Legacy Sales Associates
OnPoint Sales
Pacific NW Sales Company

OTHER INDIVIDUAL (3)

Certified Property Inspection LLC
DrillerDB
Tap Score



**Join
the
Team**

Connect • Collaborate • Grow

Build Relationships Across the Industry

- **Connect** with industry leaders and professionals from across the water well and groundwater industry
- **Share** knowledge, ideas, and best practices
- **Build** business relationships with manufacturers, distributors, contractors, and industry partners
- **Expand** your network through committees, trade shows, and WSC events



Fall Members' Meeting and Fundraiser

When: October 13-15, 2026

Where: La Cantera Resort, San Antonio, TX

[Schedule of Events](#)

[Register Today](#)

Save the Date

When: March 23-25, 2027

Where: Phoenix Park Hotel,
Washington, D.C.



Statistical Reports Program

WSC provides a variety of statistical reports based on member-submitted data, designed for members' own use and benefit.

Statistical Reports			
Report	Description	Frequency	Eligible Members
Pump A	Unit shipments include Jet Pumps and Submersible Pumps designed for wells with a diameter of 4 inches or less, Submersible Liquid Ends, Variable Frequency Drives (VFDs), and Three-Phase Motors.	Monthly	Manufacturers
		Quarterly	Manufacturers & Distributors
		Semiannual (By-State)	Manufacturers
Pump C	Unit shipments include Submersible Pumps for wells larger than 4 inches in diameter, as well as Component Submersible Systems.	Monthly	Manufacturers
		Quarterly	Manufacturers & Distributors
		Semiannual (By-State)	Manufacturers
Tank	Unit shipments include Pressurized Water Storage Tanks and Hydro-pneumatic Storage Tanks used in water systems applications.	Monthly	Manufacturers
		Quarterly	Manufacturers & Distributors
		Semiannual (By-State)	Manufacturers & Distributors
Regional	This report presents five-year average growth trends using compiled data from the Pump A and Pump C reports.	Semiannual	Manufacturers & Distributors

Statistical Reports Program

The WSC Statistical Reports Program is available only to active members in good standing. Data is collected confidentially by a third-party, and report information is strictly limited to participating companies and may not be shared or published.

- **Eligibility:** Only WSC members in good standing will be eligible to participate in the Statistical Reports Program.
- **Reporting Requirement:** Any WSC member manufacturing products included in the reports must submit data for relevant report(s).
- **Complimentary Reports:**
 - One (1) complimentary report is provided to any WSC manufacturer member.
 - Two (2) complimentary reports are provided to members who submit data for both pump and tank reports.
 - Members who report data for the monthly report(s) and purchase the corresponding monthly report(s) will receive a quarterly report(s) at no additional cost.
- **Additional Reports:**
 - Participating WSC manufacturer members may purchase additional reports for an annual fee of \$825 per report, provided they submit data for each requested report.
- **New Members:**
 - Must be willing and able to provide data for statistical reporting.
 - Eligibility to receive reports follows the vesting schedule provide below. Membership years must be consecutive; otherwise, the vesting schedule resets.

Exclusive Member Reports & Surveys

Around the States

Monthly Reports

State-by-state updates on legislative and regulatory developments affecting the water well industry.

Legislative Issues by State

Tracks proposed and enacted legislation affecting water well professionals.

Regulatory Changes by State

Highlights regulatory updates impacting operations, compliance, and groundwater access.

Industry Resource

Widely shared by WSC state association members to keep their communities informed and engaged.



Business Conditions Questionnaire (BCQ)

Monthly Industry Trends Survey

Voluntary • Confidential •
For Manufacturer & Distributor Members

Track current and projected industry trends

**Data collected securely through
SurveyMonkey**

**Results shared exclusively with participating
companies.**

**Provides insight for strategic planning and
market awareness.**

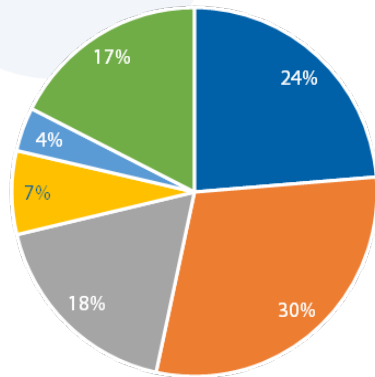
State of the U.S. Water Well Industry Survey & Report

[2026 State of the U.S. Water Well Industry Report](#) provides a comprehensive overview of the challenges, opportunities, and trends shaping the well water industry. Now in its fifth year, the report reflects the perspectives of industry professionals, offering valuable insights that support informed decision-making, strategic planning, and a deeper understanding of the industry's evolution.

Survey data is collected annually and shared with all WSC members and participating respondents. This data also plays a critical role in advocacy efforts at the local, state, and federal levels.

The survey will continue to be conducted annually, with a new report published each year.

**82 % of
respondents are
part of a
family-owned
operation**



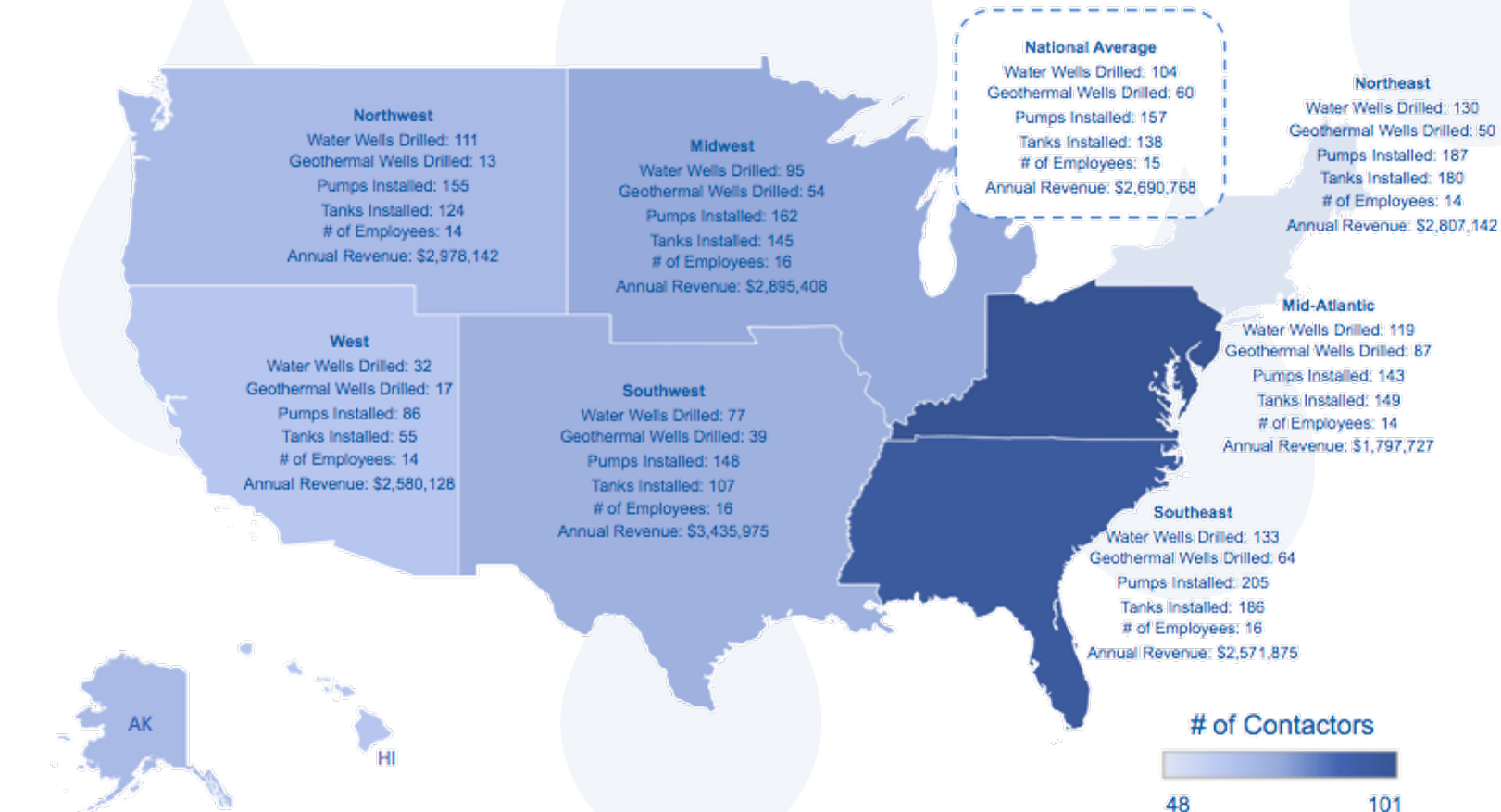
■ 1st Gen ■ 2nd Gen ■ 3rd Gen ■ 4th Gen ■ 5th Gen or greater ■ Not family run

"I very much appreciate the small family structure of our business. My employees are my family, and we value each other."
- Survey Respondent

State of the U.S. Water Well Industry Survey & Report

Industry Makeup:

Nationally, the average water well contractor has 15 employees and \$2.7M in annual revenue



Federal & State Advocacy

Monitoring

Federal and state legislation, ordinances, and regulations affecting the water well industry.

Advocating

Working with federal and state agencies on policy issues affecting well owners and the water well industry.

- **Water Supply Cost Savings Act (WSC Savings Act)** – the first piece of federal legislation for the water well industry was enacted into law on December 16, 2016. The WSC Savings Act requires small communities of 500 or fewer who are getting federal funding to consider using wells and well systems when developing water infrastructure. The passage of the Savings Act marks the first-time wells and well systems have been recognized by the federal government as a cost-effective, sustainable way to deliver safe drinking water to rural communities.
- **American Water Infrastructure Act (AWIA)** was enacted into law on October 25, 2018. This Act includes Securing Required Funding for Water Infrastructure Now (SRF WIN) Act and was championed by WSC. The passage of the America's Water Infrastructure Act, that includes the SRF WIN Act, greatly increased the much-needed funding for the Water Supply Cost Savings Act's targeted communities in need of water infrastructure.

Federal & State Advocacy

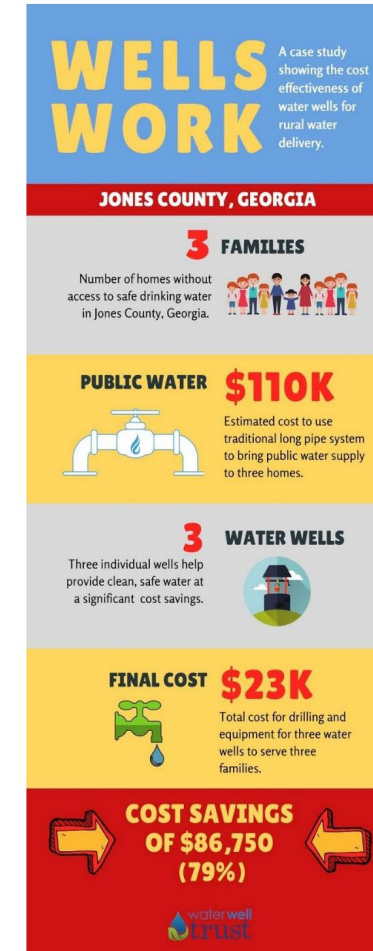
- **Infrastructure Investment and Jobs Act** – enacted in November 2021 included funding for both clean water and drinking water infrastructure -- specifically, direct funding over the next five years of \$55 billion that will be matched by the states. This new historic funding for drinking water infrastructure specifically targeted disadvantaged communities for the first time, including rural disadvantaged communities served by wells and well systems.
- **Farm Bill** – Working with Senator Booker (D-NJ), Senator Capito (R-WV), Congresswoman Sewell (D-AL), and Congressman Rogers (R-AL), WSC has developed legislation that will reauthorize \$20M annually over the next five years for the Decentralized Water Systems (DWS) Grant Program in the Farm Bill. New proposed provisions in the DWS include raising the loan amount available from \$15,000 to \$20,000 and bringing the required income level back up to 100% Non-metropolitan area medium income. Also added language permitting grant recipients to use up to 10% of the grant to provide technical assistance and support related to the installation and maintenance of a decentralized water system.
- **Healthy H2O Act** – This bipartisan bill, championed by WQA, would provide grants to individuals, nonprofits, or local governments for water quality testing as well as the purchase and installation of point-of-use or point-of-entry water filtration systems that remove or significantly reduce health-based contaminants from drinking water. WSC continues to collaborate with WQA on calling for the passage of this bill, especially in light of emerging contaminants like PFAS.

Private Wells: Affordable Access to Water

Senator Boozman (R-AR) stated,
"the Water Systems Council was an integral part of getting this legislation included in AWIA and I couldn't have done it without their help. I would like to thank WSC for its efforts in support of the SRF WIN Act."



Provides access to safe, reliable drinking water by helping low-income and disadvantaged homeowners repair or replace failing private wells and septic systems.



Legal Support

WSC files amicus briefs in court cases throughout the United States effecting the water well industry.

Recent Cases:

GA SB121

GAGwP successfully led legislation protecting property owners' rights to drill, service, and repair private water wells on single-family residential and farm properties. The law marks a significant victory for the water well industry and strengthens property owners' access to groundwater.

SC H. 5111

SCGWA successfully led a legislative effort resulting in a new South Carolina law that strengthens property owners' rights to drill and use private water wells while maintaining important public health safeguards. The law prevents political subdivisions from unreasonably restricting private well use on agricultural and single-family residential properties of at least one-half acre, marking an important victory for South Carolina property owners and the water well industry.

NC HB 376

NCGWA supported legislation enacted as Session Law 2026-32, streamlining private drinking water well and wastewater permitting in North Carolina. The law allows qualified dual-licensed contractors to site and permit wells without local health department involvement and establishes consistent state standards, limiting local rules that exceed state requirements.

Legal Support

United States Supreme Court Case: County of Maui, Hawaii v. Hawaii Wildlife Fund

The Supreme Court established a “**functional equivalent**” test for determining when indirect groundwater discharges require a permit. The decision leaves significant uncertainty, and additional Supreme Court rulings may be needed to clarify the standard.

United States v. Sackett

The *Sackett* decision provided some clarity on federal jurisdiction over Waters of the United States (WOTUS) and adjacent wetlands, but significant questions remain. The ruling also highlighted the balance of state and federal authority over water issues, with ongoing litigation potentially reshaping that balance.

Texas v. New Mexico

The Court heard oral arguments in 2024; no decision at this time. In that case, the federal government has objected to an agreement between the states to resolve a dispute over the Rio Grande Compact. The United States asserts that the federal government should control water allocation issues on the Rio Grande River, continuing a trend where the federal government attempts to assert ownership over water resources.

Nevada Supreme Court – Surface Water and Groundwater

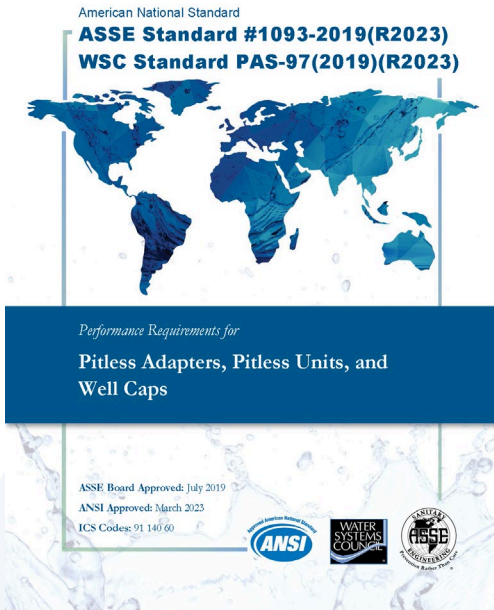
A ruling was issued in early 2024 that allows combined regulation of surface water and groundwater, along with combining different groundwater aquifers for purposes of regulatory control. Other states will likely follow.

Becker v. City of Hillsboro

The Eighth Circuit upheld a city ordinance requiring new residences to connect to municipal water and prohibiting private wells. The court found no unconstitutional taking, despite significant connection costs, because the property retained economic use and could remain undeveloped.

Water Well Standards

WSC spearheads the development of national performance standards in partnership with American Society of Sanitary Engineering (ASSE) helping to ensure quality and consistency across the water systems industry.

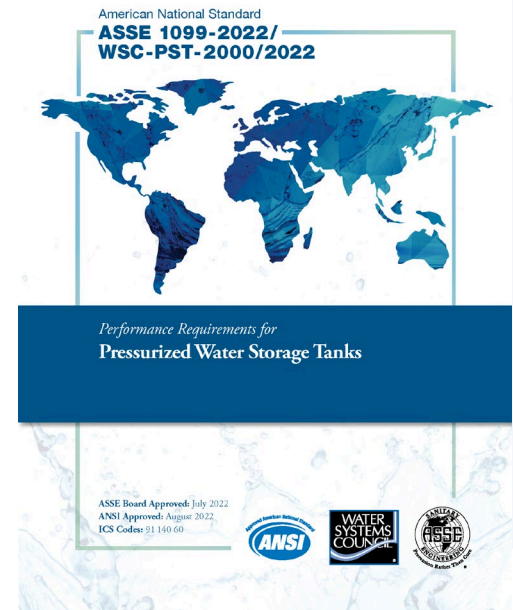


ASSE Standard #1093-2019 (R2023) / WSC Standard PAS-97 (2019)(R2023) Performance Requirements for Pitless Adapters, Pitless Units, and Well Caps

- **Accepted into:**
 - Uniform Plumbing Code (UPC) 2027 Edition
 - International Plumbing Code (IPC) 2027 Edition
- **ANSI Approved**
- **Product Listing:**
 - Complimentary for WSC members
 - Available to non-members for a fee

ASSE Standard #1099-2022 / WSC-PST 2000-2022 Performance Requirements for Pressurized Water Storage Tanks

- **Accepted into:**
 - Uniform Plumbing Code (UPC) 2024 Edition
 - International Plumbing Code (IPC) 2027 Edition
- **ANSI Approved**
- **Product Listing:**
 - Complimentary for WSC members
 - Available to non-members for a fee



Well Connected®

Monthly Member Newsletter – *Exclusive to WSC Members*

Stay informed with the **latest updates, insights, and resources** delivered directly to your inbox each month.



- **Timely Industry News** – Current developments, trends, and issues affecting the water systems industry
- **Legal & Regulatory Updates** – Key changes in legislation and regulations at the state and federal levels
- **Event Alerts & Reminders** – Upcoming meetings and industry events
- **Member Resources** – New tools, publications, and member benefits

WSC Website

Exclusive Member Benefits

Members-Only Access

Around the States legislative reports and *Well Connected*® newsletter, providing timely updates on policy and industry developments.

Company Listing on WSC Website Hyperlink

Increase your company's visibility and credibility within the industry.

Interactive Member Map

Make it easy for users and industry professionals WSC member companies by state.

25% Discount on All Publications

Water Systems Handbook, 13th Edition

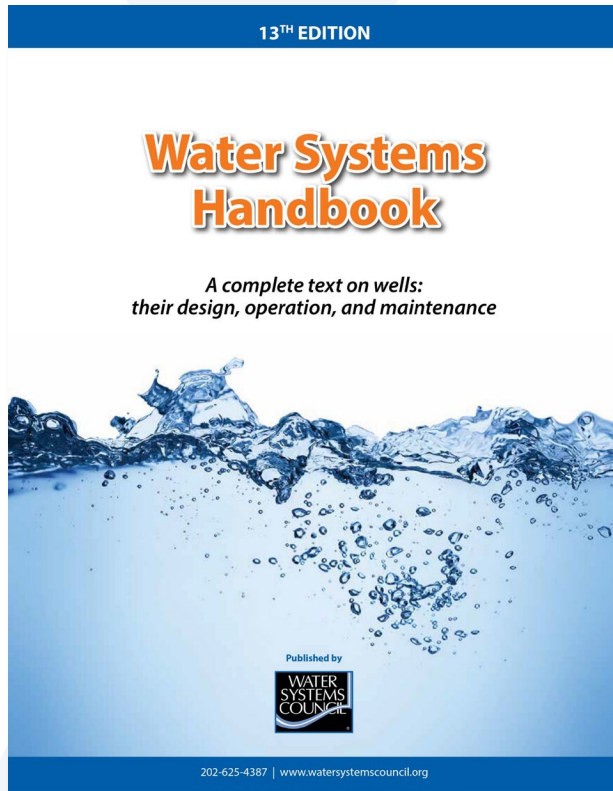
Big Rig (children's book)

Trade Shows & Partnerships

**WSC Staff attends
South Atlantic Jubilee,
Groundwater Week, and
numerous state-level shows
across the U.S. each year.**

- ASSE International
- Centers for Disease Control and Prevention (CDC)
- Environmental Protection Agency (EPA)
- International Association of Plumbing & Mechanical Officials (IAPMO)
- National Ground Water Association (NGWA)
- National Rural Water Association (NRWA)
- Rural Community Assistance Partnership (RCAP)
- State Associations
- United States Department of Agriculture (USDA)
- Water Quality Association (WQA)
- Water Well Trust (WWT)

Available Publications



Water Systems Handbook – 13th Edition

This handbook has eight (8) booklets with basic information on well design, operation, and maintenance to boost the professional knowledge of well industry personnel.

- Book I – Well Fundamentals
- Book II – Pumps
- Book III – Service
- Book IV – Components
- Book V – Water Quality Assurance
- Book VI – Electrical Safety, Controls & Regulators
- Book VII – Community Water Systems, Shared Wells Groundwater Heat Pump
- Book VIII – Sizing (NEW)
- Book IX – COMING SOON



The Big Rig – Children's Book

This book on wheels educates the importance of protecting groundwater and learning the water cycle.

Available for purchase at the [WSC Online Store](https://www.watersystemscouncil.org/online-store).

WSC Resources & Practical Tools

[An Analysis of Mandatory Hookup Laws](#)

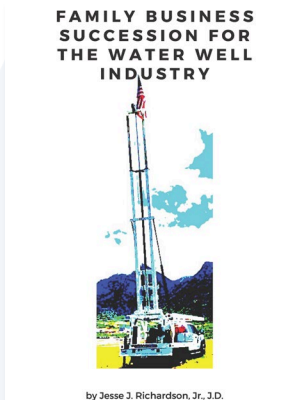
State-by-state overview of laws, plumbing codes, and court decisions governing mandatory connection to public water and sewer systems.

[Fighting Mandatory Hookup](#)

Practical guidance and strategies for opposing mandatory hookup requirements.

[Who Owns the Water](#)

Overview of groundwater ownership laws and water rights across all 50 states.



[Family Business Succession Planning for the Water Well Industry](#)

Written by Jesse Richardson

Practical overview of key considerations for family business succession.

Also available: Four-part webinar series on the [WSC YouTube Channel](#).

wellcare® Program – Supporting Private Well Owners

Private Well Education

Guidance on well maintenance, water testing, treatment, and all aspects of water well ownership.

Hotline Program

Answers questions by phone, website, and live chat. Since 2003, the Hotline has responded to **134,000+ inquiries**.

Well Owners Network

[Free membership](#) with **14,000+ members**. Members receive quarterly tips and seasonal guidance, plus, discounts on well water test kits.

HELP Program (Homeowner Emergency Localized Plan)

Provides critical resources to homeowners and local and state agencies during natural disasters and emergencies.

Emergency Resources

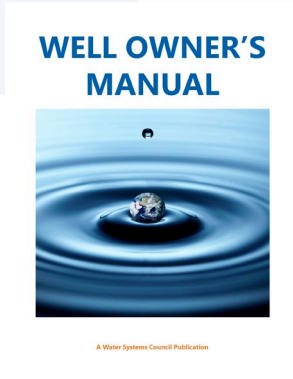
[Emergency Preparedness for Homeowners with Water Wells guide](#), *Emergency Kit Essentials*, and an [interactive map](#) connecting users with emergency agencies, health departments, testing laboratories, and water well professionals.

wellcare® Information Sheets

100+ fact sheets covering well maintenance, water quality, and treatment, with select resources available in **English, French, and Spanish**.



wellcare® Program – Resources for Well Owners



Well Owner's Manual

32-page comprehensive guide for private well owners.

Covers:

- Well systems & maintenance
- Choosing a water well contractor
- Wellhead protection
- Water testing & understanding results
- Well owner's checklist
- **wellcare® Hotline** for expert guidance

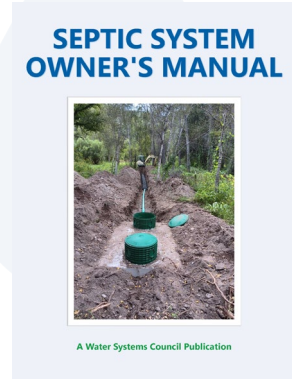
Free in [English](#) & [Spanish](#)

A Quick Guide for Well Owners

Simple tips for caring for your water well.

Convenient, complimentary brochure covering:

- Water testing & well maintenance
- Wellhead protection
- Technical concerns
- Contact information for water well professionals
- Helpful resources for testing and finding licensed contractors



Septic System Owner's Manual

20-page guide to understanding, maintaining, and protecting your septic system.

Covers:

- How septic systems work
- Inspections & maintenance
- Choosing a qualified septic professional
- Proper waste disposal
- Emergency preparedness & protection
- Helpful resources & important records

Free to [download](#)

WSC Committees

**COLLABORATION
FOR A
STRONGER
WATER WELL
INDUSTRY**

- **General Membership Committees**
 - **Government Affairs** – Vacant
 - **Marketing** – Vacant
 - **Technical** – Tom Stephan, Chair
- **Limited Membership Committees**
 - **Distributors** – Mark Ball, Chair
 - **Contractors** – Scott Burroughs, Chair
 - **Manufacturer Representatives** – Bernie Kistner, Chair
 - **Pitless Adapter Standard** – John Surinak, Chair
 - **State Association** – Vacant
 - **Statistical Reports** – Jill Boudreau, Chair
 - **Tank** – Steve Agnoli, Chair
- **Appointive Committees**
 - **Development** – Fred Fann, Chair
 - **Finance** – James Sharrock, Chair
 - **Membership** – Bobby Brown, Chair
 - **Nominating** – Fred Fann, Chair

WSC Leadership

EXECUTIVE COMMITTEE

President – Mark Heflin – Franklin Electric Co., Inc.

Vice President – Fred Fann – A. O. Smith Water Systems

Treasurer – James Sharrock – Amtrol / Worthington Enterprises

Distributor Member – Mark Ball – Milby Company

Past President – Matt Servant – Pentair

BOARD MEMBERS

Stephen Anderson – Merrill Manufacturing Co.

Jill Boudreau – Xylem

Bobby Brown – Baker Water Systems

Scott Burroughs – Mather Pump Service

Gerry Duggan – Flexcon Industries

Jason Garcia – Drillers Service, Inc.

Richard Mest – Water Quality Association

Patrick Sless – Grundfos

Julie Storey – Boshart Industries

WSC Team

Margaret Martens, Executive Director

Charlene Bean, wellcare® Program Supervisor

Erin Coffman, Director of Member Services & Operations

Jesse Richardson, Legal Advisor

Jeff More, Government Affairs

Join the WSC Community

Manufacturer

A person or any type of business whose primary business is the manufacture, assembly, importing, and sale of any finished component of either a water system or of equipment or materials used to construct a water system in North America shall be eligible for Manufacturer Membership. Those Applicants eligible for Manufacturer Membership shall not be eligible for any other class of membership in the Council.

Member Dues & Statistical Reports Schedule			
Annual Sales Volume	Year 1	Year 2	Year 3
\$0 - \$3M	\$1,750	\$3,550	\$5,325
\$3M - \$5M	\$2,950	\$6,000	\$8,950
\$5M - \$7M	\$4,150	\$8,450	\$12,600
\$7M - \$12M	\$7,100	\$14,400	\$21,500
\$12M - \$20M	\$8,100	\$16,250	\$24,275
\$20M - \$30M	\$11,400	\$23,150	\$34,575
\$30M - \$50M	\$14,250	\$29,000	\$43,200
\$50M and over	\$21,700	\$44,050	\$65,750
Statistical Reports Eligibility:	Quarterly Reports	Quarterly + Monthly Reports	Quarterly, Monthly, + Semiannual By-State Reports
Note: Annual sales volume in the water well industry only.			

Join the WSC Community

Distributor

A person or any type of business enterprise currently engaged in North America in the wholesale purchase and resale of finished components intended for use in water systems. Neither water well drillers nor water well pump installation contractors shall be eligible for Distributor Membership.

Manufacturer Representative

An association or any type of business enterprise currently engaged in the sale of materials or services used in the water well industry and not a Manufacturer or Distributor as described above.

Association

An association of water well contractors or other associations involved in activities related to the water well industry.

Contractor

Water Well contractors with an interest in the water well industry who are not eligible for membership under any other category.

Other Individual

Individuals with an interest in the water well industry who are not eligible for membership under any other category.

Membership Category	Annual Sales Volume	Annual Membership Fee
Distributor	\$0 - \$3M	\$532.50
Distributor	\$3M - \$5M	\$895.00
Distributor	\$5M - \$7M	\$1,260.00
Distributor	\$7M - \$12M	\$2,150.00
Distributor	\$12M - \$20M	\$2,527.50
Distributor	\$20M - \$30M	\$3,457.50
Distributor	\$30M - \$50M	\$4,320.00
Distributor	\$50M and over	\$6,575.00
Manufacturer Representative	N/A	\$750.00
Association	N/A	\$650.00
Contractor / Other Individual	N/A	\$155.00

Connect • Follow • Engage



Get Involved

**YOU HAVE A
VOICE!**

at

