

# **MEMBERSHIP ADVANTAGE**



Powerful Things Happen When the Water Well Industry Unites!



## WELL WATER - NATURALLY BETTER®

Water Systems Council (WSC) was founded in 1932. WSC is the **ONLY** national nonprofit organization with programs solely focused on protecting and promoting private water wells and small shared wells serving more than 23 million households.

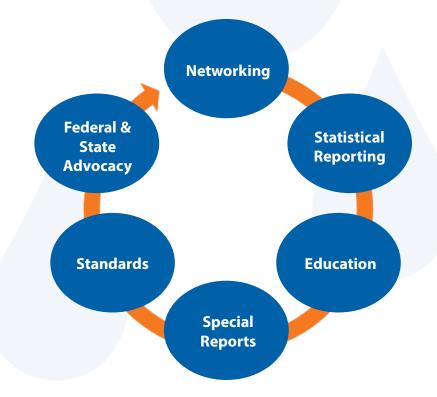
## **WSC VISION**

## Well water - recognized by all as safe and naturally better.

## **WSC MISSION**

## To protect and promote well water systems.

## WSC is YOUR Voice in the Water Well Industry!





## PROTECT

The only organization solely dedicated to protecting and promoting the water well industry.



## PROMOTE

First piece of Federal legislation passed on behalf of the industry that will drive more business to you.



## DEFEND

State and local legal representation defending exempt wells and fighting against mandatory hookup.



## **ADVANTAGE**

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#### NETWORKING

#### Network with the leaders in the water systems industry at membership meetings.

WSC holds two (2) meetings each year.

Spring Meeting is held in Washington, D.C. for meetings and Congressional Fly-In.
 Fall Meeting is the Annual Meeting, WWT Live Auction and Golf Tournament.
 Getting involved with the WSC committees is another great way to network.
 Committees in-person and virtually throughout the year. (Committees listed on pages 14 – 15).

#### MANUFACTURERS (22)

A.O. Smith Water Systems American Granby, Inc. Amtrol / Worthington Industries Ashland Water Group **Baker Water Systems Boshart Industries** Campbell Manufacturing, LLC **Flexcon Industries** Flint & Walling **Flomatic Valves** Franklin Electric Co., Inc. Grundfos Maass Midwest Manufacturing, Inc. Master Water Conditioning Corp. Merrill Manufacturing Co. **Paulus Plastic Company** Pentair Royer Quality Castings, Inc. Sun-Star Electric, Inc. Wells, Inc. Woodford Manufacturing Company Xylem, Inc.

#### **DISTRIBUTORS (18)**

2M Company, Inc. Aquaflow Pump & Supply Co. Austin Pump & Supply Co. **Benson Pump Blake Equipment** Drillers Service, Inc. **E-Water Solutions** Gicon Pumps & Equipment Headwater Wholesale Karam Pump & Supply, Inc. Milan Supply Company **Milby Company** Mitchell Lewis & Staver Co. Preferred Pump & Equipment, L.P. Valley Farms Supply Water Works Western Hydro Wholesale Pump and Supply, Inc

#### MANUFACTURER REPRESENTATIVE (4)

GroupOne Northeast Legacy Sales Associates Pacific NW Sales Company TAM Marketing

#### ASSOCIATIONS (21)

Arizona Water Well Association California Groundwater Association **Connecticut Water Well Association Empire State Water Well Drillers Association** Florida Ground Water Association Georgia Association of Groundwater Professionals Indiana Groundwater Association International Association of Plumbing & **Mechanical Officials** Louisiana Ground Water Association Maryland/Delaware Water Well Association Massachusetts Ground Water Association Montana Water Well Drillers Association New Mexico Ground Water Association North Carolina Ground Water Association **Oregon Ground Water Association** Pennsylvania Ground Water Association South Atlantic Well Drillers Jubilee, Inc. South Carolina Ground Water Association Virginia Water Well Association Washington State Ground Water Association Water Quality Association

#### **OTHER INDIVIDUALS (3)**

Certified Property Inspection LLC Layne Christensen Company Tap Score

#### CONTRACTORS (42)

AAA Well Drilling, Inc. **Always Pure Water Systems** Apple River Well & Pump Company Aqua 1 Well & Pump, Inc. Barco Well Service, LP Barney Moravec, Inc. Bergerson – Caswell, Inc. Bill's Well Drilling Co. **Bishop Well and Pump** Breland Well Drilling Co., Inc. Capital Well Clean Water Center **Carroll Water Systems** Clyde's Well Service, Inc. Croft Drilling Co. **Davis Water Well** Desmond Well Drilling, Inc. Dougherty Pump & Drilling, Inc. **Eclipse Well Service, LLC** Excel Pump and Well Service, LLC **Glass Well Service** Greco & Haines, Inc. Heritage Well Service Holman Pump and Well Service JD's Pump & Drilling Joe Curry Well Drilling, Inc. Kings River Drilling, LLC LaFramboise Well Drilling, Inc. Lake Valley Well Co., Inc. Lawrence Lord & Sons, Inc. Liberty Pure Solutions, Inc. Mather Pump Service Merrill Drilling & Water Systems Mills Pump Service, Inc. Murray Drilling Company Nevada Water Solutions LLC Partridge Well Drilling Co., Inc. Sippel Well Drilling, Inc. Smith Pump Company, Inc. Smith Well Drilling, Inc. Spafford and Sons Water Wells Viera Artesian Well LLC Yadkin Well Co., Inc.

#### **STATISTICAL REPORTS PROGRAM**

#### The Water Systems Council (WSC) offers several statistical reports created by data collected from its members for their own benefit and use. These reports are listed below in the chart.

Water Systems Council Statistical Reports					
Report	Description	Frequency	Qualifying Members		
Pump A Report	Unit shipments of Jet & Submersible 4" and under well diameter. Also includes Submersible Liquid Ends, Variable Frequency Drives (VFD), and Three-Phase Motors.	Monthly	Manufacturers		
		Quarterly	Distributors		
		Semi-Annual (By-State)	Manufacturers & Distributors		
Pump C Report	Unit shipments of Submersible over 4" and	Monthly	Manufacturers		
		Quarterly	Distributors		
	Component Submersible Systems.	Semi-Annual (By-State)	Manufacturers & Distributors		
Tank	TankPressurized Water Storage Tanks andReportHydropneumatic Storage Tanks	Monthly	Manufacturers		
Report		Quarterly	Manufacturers		
Regional Reports	Five-year Average Growth Trends using data from Pump A and	Comi Annual	Manufacturers		
	Pump C Reports.	Semi-Annual	Distributors		

## Information in WSC Statistical Reports is limited to participating companies and is not to be published or disseminated in any way.

#### WSC Statistical Reporting program is offered only to active WSC members in good standing.

#### Report data is collected by a third-party company to maintain confidentiality.

- Only WSC members in good standing will be eligible for participation in the Statistical Reports Program.
- Any WSC member manufacturing products reported in the Statistical Reports Program must report data for the appropriate reports.
- Any WSC manufacturer member will receive one (1) complimentary report.
- Any WSC manufacturer member reporting data for both pump and tank reports will receive two (2) complimentary reports.
- Any WSC manufacturer member reporting data for the quarterly report(s) AND purchases the associated monthly report(s) will receive a complimentary coy of the quarterly reports.
- Any WSC manufacturer member has the option to purchase additional reports for an annual fee of \$700 per report if company participates in providing data for each requested report of that the company does not manufacture any water systems component that is being reported.
- New WSC members must be willing and able to provide data for statistical reports.
- New WSC members will be eligible to receive reports on the attached below vesting schedule. All membership years must be consecutive, or the vesting schedule begins again.

## An Analysis of Mandatory Hookup Law: Cases & Studies (January 2019)

SPECIAL REPORTS

- Detailed state laws allowing local government to require landowners to connect to public water and sewer, and the judicial interpretations of these laws. This report includes a listing of state plumbing codes, many of which mandate connection to public water when available.
- Fighting Mandatory Hookup (October 2019)
  - This publication attempts to provide guidelines for successfully fighting against Mandatory Hookup.
- Who Owns the Water (August 2016)
  - This report summarizes the common law and statutory rules for groundwater rights in each of the fifty states

## **AROUND THE STATES REPORT**

#### Monthly Reports (ALL WSC MEMBERS)

- Legislative Issues Impacting the Water Well Industry by State
- Regulations Impacting the Water Well Industry by State
- Many WSC state association members share this information with their members

#### **BUSINESS CONDITIONS QUESTIONNAIRE**

Voluntary monthly survey for manufacturers and distributors

- Surveying current and future business trends
- Data compiled via Survey Monkey by WSC staff
- Results are only shared with participating companies

## STATISTICAL REPORTS PROGRAM (continued)

Water Systems Council - Manufacturer Eligibility Schedule					
Membership Year	Reports				
Year 1	Pump A Quarterly Report, Pump C Quarterly Report, Tank Quarterly Report, Regional Report Semi-Annuals				
Year 2	Year 1 Reports, Pump A Monthly Report, Pump C Monthly Report, Tank Monthly Report				
Year 3	Year 2 Reports, Pump A By-State Semi-Annual Report, Pump C By-State Semi-Annual Report				





#### STATE OF THE U.S. WATER WELL INDUSTRY SURVEY & REPORT

WSC conducted the first-ever "State of the U.S. Water Well Industry Survey" late 2021. The data received in this survey is key in helping to promote and protect the future of the water well industry. It identifies contractor and supplier perspectives on challenges, opportunities, and trends within our industry.

The survey data is collected each year and shared with all WSC members and all participants. In addition, the survey data is used when advocating for our industry at the local, state, and federal levels.

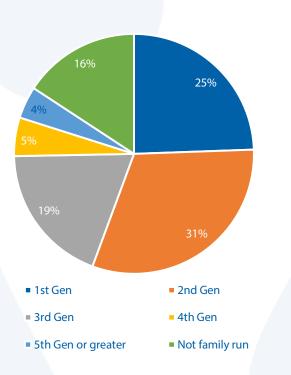
The survey will be conducted on a yearly basis going forward and yearly reports are published.

## Industry Make-up

## Nationally the average water well contractor has 13 employees and \$2.4M in annual revenue



#### STATE OF THE U.S. WATER WELL INDUSTRY SURVEY & REPORT (continued)



More than 84% of respondents are part of a family-owned operation.

"I am 62 years old and have been around this industry my whole life. As a child, I would go with my father when he was drilling a water well or doing service work...I learned from talking to, listening to, and watching other contractors. After graduating high school, I was put behind the controls of a drilling rig....My son has followed right behind me." – Survey Respondent

# YOU HAVE A VOICE!

# Monitoring federal and state legislation, ordinances and regulations that impact the water well industry.

# Working with federal and state agencies at the policy level on issues relevant to well owners and the water well industry.

## **Federal and State Advocacy**

- Water Supply Cost Savings Act (WSC Savings Act ), the first piece of federal legislation for the water well industry was enacted into law on December 16, 2016. The WSC Savings Act requires small communities of 500 or fewer who are getting federal funding to consider using wells and well systems when developing water infrastructure. The passage of the Savings Act marks the first-time wells and well systems have been recognized by the federal government as a cost-effective, sustainable way to deliver safe drinking water to rural communities.
- American Water Infrastructure Act (AWIA) was enacted into law on October 25, 2018. This Act includes Securing Required Funding for Water Infrastructure Now (SRF WIN) Act and was championed by WSC. The passage of the America's Water Infrastructure Act, that includes the SRF WIN Act, greatly increased the much-needed funding for the Water Supply Cost Savings Act's targeted communities in need of water infrastructure.
- Farm Bill Currently working with senior members of the U.S. House of Representatives and the U.S. Senate to craft legislation reauthorizing the Decentralized Water Systems Grant Program to reflect the challenges and opportunities for significantly increasing funding and resources available through this program. Working with Senator Booker (D-NJ), Senator Capito (R-WV), Congresswoman Sewell (D-AL), and Congressman Rogers (R-AL), WSC has developed legislation that will authorize \$20M annually over the next five years for the Decentralized Water Systems Grant Program and added language permitting grant recipients to use up to 10% of the grant to provide technical assistance and support related to the installation and maintenance of a decentralized water system.
- Infrastructure Investment and Jobs Act enacted in November 2021 included funding for both clean water and drinking water infrastructure -- specifically, direct funding over the next five years of \$55 billion that will be matched by the states. This new historic funding for drinking water infrastructure specifically targeted disadvantaged communities for the first time, including rural disadvantaged communities served by wells and well systems.
- Healthy H2O Act This bipartisan bill, championed by WQA, would provide grants to individuals, nonprofits, or local governments for water quality testing as well as the purchase and installation of point-of-use or point-of-entry water filtration systems that remove or significantly reduce health-based contaminants from drinking water. WSC continues to collaborate with WQA on calling for the passage of this bill, especially in light of emerging contaminants like PFAS.

#### FEDERAL AND STATE ADVOCACY

Senator Boozman (R-AR) stated, "the Water Systems Council was an integral part of getting this legislation included in AWIA and I couldn't have done it without their help. I would like to thank WSC for its efforts in support of the SRF WIN Act."

#### **Next Steps**

- WSC has created a website: <u>www.waterprojectfunds.com</u> is a comprehensive guide on funding sources, planning resources, and case studies for rural community drinking water infrastructure projects that will be promoted in print and digital ads targeted to community planners and rural water operators.
- In 2023 WSC is advocating for Farm Bill inclusion of the USDA's Decentralized Water Systems Grant program that supports our nonprofit, the Water Well Trust, providing funding for wells for low-income Americans.
- Also, in 2024 WSC is working with the Water Quality Association to confirm the passage of the Healthy H2O Act., legislation that would provide direct assistance to rural communities, households, and non-profits to test their drinking water and fund filtration technology to provide safer drinking water.

W E L L S W O R K

A case study showing the cost effectiveness of water wells for rural water delivery.

#### **CANDLER, NORTH CAROLINA**



Number of homes without access to safe drinking water in Holly Ridge subdivision, Candler, NC. Ma isi Ma isi isi Ma isi Ma Ma isi Ma isi

#### **PUBLIC WATER**



Estimated cost to use traditional long pipe system to bring public water supply to 24 homes.



Three existing water well systems serving 24 homes were rehabilitated.

. (1)

## FINAL COST \$47

Total cost for labor and equipment to repair three water wells serving 45 adults and 18 minor children.



#### Water Systems Council files amicus briefs in court cases throughout the United States effecting the water well industry.

#### Recent Cases: GA SB121

The Georgia Association of Groundwater Professionals (GAGWP) is demonstrating the power of state associations to affect state legislation by championing a bill that prohibits local governments, counties and municipal corporations from denying the drilling, servicing, or repairing of new or existing water wells on single-family residential and farm properties. In a big legislative win for the water well industry in Georgia, a bill that prohibits local governments, counties, and municipal corporations from denying the drilling, servicing, or repairing of new or existing water wells on single-family residential and farm properties passed the Georgia General Assembly and has been signed into law by the Governor. Georgia is working with South Carolina Ground Water Association and the North Carolina Ground Water Association to have similar bills passed in those states. Collaboration among other state associations could create a trend where state limits on mandatory connection spread across the region, and then the country.

#### United States Supreme Court Case: County of Maui, Hawaii v. Hawaii Wildlife Fund

This case involved "groundwater as a conduit" or "indirect discharges" under the Clean Water Act. The majority rejected the positions of both parties in the case by producing its own test: that a permit is required if the discharge is the "functional equivalent" of a direct discharge. There is a lack of clarity in the decision. Inevitably, the United States Supreme Court will have to decide one or more additional indirect discharge cases before the rule is clear.

#### **United States v. Sackett**

Ruling on an aspect of the definition of "waters of the United States," this decision provided a small bit of clarity with respect to adjacent wetlands, many questions remain. The federal regulations continue to promote uncertainty and generate litigation. the Sackett decision also highlighted the allocation of authority between the state and federal governments with respect to water issues, a struggle that will be prominent in 2024. While the Sackett decision means that states will decide the direction of water quality issues, a pending United States Supreme Court case may shift authority to the federal government in water supply issues.

#### **Texas v. New Mexico**

The Court will hear oral arguments in early 2024 and should decide the case by the end of the year. In that case, the federal government has objected to an agreement between the states to resolve a dispute over the Rio Grande Compact. The United States asserts that the federal government should control water allocation issues on the Rio Grande River, continuing a trend where the federal government attempts to assert ownership over water resources.

#### Nevada Supreme Court – Surface Water and Groundwater

A ruling was issued in early 2024 that allows combined regulation of surface water and groundwater, along with combining different groundwater aquifers for purposes of regulatory control. Other states will likely follow.



#### WATER WELL STANDARDS

WSC spearheads standards development activities to establish performance standards for well and well parts.

#### WSC Standard PAS-97 (2019) / ASSE Standard #1093-2019 (R2023)

#### Performance Requirements for Pitless Adapters, Pitless Units, and Well Caps

- ANSI certification
- Listing of approved products is free for WSC members
- Non WSC members may list products for a fee

#### WSC-PST-2000-2022 / ASSE 1099-2022

#### Performance Requirements for Pressurized Water Storage Tanks

- Standard prescribes minimum performance and construction requirements for pressurized storage tanks
- o Listing of approved products is free for WSC members
- Uniform Plumbing Code (UPC) Approved for 2024 Plumbing Code

## WELL CONNECTED®

#### Monthly Newsletter for WSC members only

- Most current industry information
- Legal Updates
- Event Reminders

#### **TRADE SHOWS**

Staff attends the South Atlantic Jubilee, Groundwater Week, and many state shows throughout the United States annually.

#### WEBSITE

#### Members' Only Access to Around the States reports and Well Connected®

- Company listing and hyperlink
- Interactive Map to locate WSC members
- 25% Discount on all publications

#### COLLABORATIONS

- ASSE International
- Centers for Disease Control and Prevention (CDC)
- Environmental Protection Agency (EPA)
- National Ground Water Association (NGWA)
- National Rural Water Association (NRWA)

- Rural Community Assistance Partnership (RCAP)
- State Associations
- United States Department of Agriculture (USDA)
- Water Quality Association (WQA)
- Water Well Trust (WWT)





#### **PUBLICATIONS**

13<sup>TH</sup> EDITION

## Water Systems Handbook

A complete text on wells: their design, operation, and maintenance



#### Water Systems Handbook – 13th Edition

This handbook has eight (8) booklets with basic information on well design, operation, and maintenance to boost the professional knowledge of well industry personnel.

- Book I Well Fundamentals
- Book II Pumps
- Book III Service

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- Book IV Components
- Book V Water Quality Assurance
  - Book VI Electrical Safety, Controls & Regulators
- Book VII Community Water Systems, Shared Wells Groundwater Heat Pump
- Book VIII Sizing (NEW)

The Big Rig

Children's Book This book on wheels educates the importance of protecting groundwater and learning the water cycle.



#### wellcare® PROGRAM

WSC serves as a key educational resource for private well owners on issues relating to water well maintenance, well water testing, well water treatment and all aspects of water well ownership.

- Hotline Program answers questions received via phone, website inquiry and live chat. The hotline has answered over 140,000 questions since 2003 to well owners and others looking for information or technical assistance related to wells and groundwater.
- Well Owners Network is free to join and has over 12,000 members. Most members are homeowners. Members receive a quarterly newsletter packed with important seasonal information on wells and discounts on well water test kits.
- **HELP Program** provides information to homeowners, and local and state agencies in areas affected by natural disasters and emergencies.
- Interactive Map to help locate emergency management agencies, health departments, information on water well
  testing including certified laboratories and list of water well professionals by state.
- Information Sheets: visit <u>www.watersystemscouncil.org/water-well-help/wellcare-info-sheets/</u> to view over 100 sheets on the following categories (English and Spanish available for select sheets):
  - o Agricultural Best Management Practices Information Sheets (3)
  - Basic Well Information Sheets (10)
  - Component Information Sheets (7)
  - For Environmental Health Specialists (3)
  - For Healthcare Professionals (3)
  - For Home Inspectors (3)
  - For Real Estate Professionals (3)
  - Maintaining Your Well Information Sheets (14)
  - Other Information Sheets (15)
  - o Potential Groundwater Contaminant Information Sheets (39)
  - Well Water Testing & Treatment Information Sheets (8)

#### Well Owner's Manual (English & Spanish)

Designed with the homeowner in mind, this 32-page booklet provides well owners with a spot to keep important well records, understand the basics of their well system, and regular maintenance.

- Information Brochures and Booklets
  - A Real Estate Agent's Guide to Buying or Selling Homes with Wells
  - o Well Water & Individuals with Compromised Immune Systems
  - o Well Water & Children's Health
  - Well Water Testing
  - Home Inspectors Guide to Evaluating Water Wells
  - A Homeowner's Guide to Your Well
  - A Quick Guide for Well Owners
  - wellcare<sup>®</sup> Hotline



#### General Membership Committees

Any member of WSC in good standing is a voting member of the General Membership Committee.

#### Government Affairs – Richard Mest, Chair

This committee is to provide input and direction regarding WSC's efforts in support of the water well industry at the federal, state and local levels including our efforts to retain and increase Congressional support for our programs.

#### • Marketing – Erin Way, Chair

Foster the awareness of the WSC's mission, to protect and promote well systems. Develop, maintain, and adhere to brand consistency guidelines. Generate specific messaging and content for target audiences. Goal: Growth in membership and engagement within the industry.

#### o Technical – Wind Evans and Tom Stephan, Co-Chairs

This committee provides technical expertise for the development of WSC publications, technical manuals, workshops, and training programs. It is also a technical resource for the wellcare<sup>®</sup> Hotline.

#### Limited Membership Committees

Membership in Limited Membership Committees is defined in WSC's bylaws in the committee's description for each Limited Membership Committee. Only members of a Limited Membership Committee can vote on that committee's business.

#### • Distributors – Mark Ball, Chair

This committee advises on issues of interest to the Distributor Members of WSC and promotes WSC membership among distributors. Membership on this committee shall be automatic for each Distributor Member.

#### Contractors – Scott Burroughs, Chair

#### o Manufacturer Representatives – Bernie Kistner, Chair

This committee advises on issues of interest to the Manufacturer Rep Members of WSC and promotes WSC membership among manufacturer reps. Membership on this committee shall be automatic for each Manufacturer Rep Member.

#### Pitless Adapter Standard – John Surinak, Chair

This committee advises on issues related to pitless adapters and well caps as components of household wells and small shared water well systems. This committee is also responsible for the WSC PAS-97(2012) Pitless Adapters, Pitless Units, and Well Caps Standard. Membership on this committee is automatic for each manufacturer member that manufactures pitless adapters and/or watertight well caps.

#### • State Association – Vacant

This committee advises on issues impacting the water well industry and issues important to the State Association Members of WSC. Membership on this committee shall be automatic for each State Association Member.

#### Statistical Reports – Jill Boudreau, Chair

This committee monitors and advises on all issues related to the WSC Statistical Reporting Program including program rules. Membership in this committee is open to all WSC Members who participate in the Statistical Reporting Program.

#### Tank – Steve Agnoli, Chair

This committee advises on issues related to tanks as a component of household wells and small shared water well systems. This committee is also responsible for the WSC-PST-2000-2022 / ASSE 1099-2022 Pressurized Water Storage Tank Standard. Membership on this committee is automatic for each manufacturer member that manufactures tanks for water well systems.

#### **COMMITTEES** (continued)

#### Appointive Committees

Membership in Appointive Committees is defined in the WSC bylaws in the committee's description for each Appointive Committee. Only members of an Appointive Committee can vote on that committee's business.

#### Development – Mark Heflin, Chair

This committee helps to identify new projects and program opportunities and resources for WSC. The committee is made up of four (4) WSC members appointed by the President in addition to a Vice President who is the chairperson.

#### • Finance – David Rutz, Chair

To look after the financial wealth of the organization.

#### • Membership – Mike Wesdell, Chair

This committee is to promote WSC to prospective members and to advise the Board of Directors on the qualifications of applicants for membership in WSC. The committee shall consist of at least one (1) representative from each of the following: Manufacturer Members, Distributor Members, Allied Interest Manufacturer Reps and State Associations. Members are appointed by the President.

#### o Nominating – Mark Heflin, Chair

This committee nominates a slate of prospective members for the Board of Directors and presents the slate to the members at the annual (fall) meeting. The nominating committee shall consist of three (3) members of the Board of Directors appointed by the President.

#### LEADERSHIP

#### **EXECUTIVE COMMITTEE**

President – Matt Servant – Pentair Vice President – Mark Heflin – Franklin Electric Co., Inc. Treasurer – David Rutz, Xylem Distributor Member – Mark Ball – Milby Company Past President – Dan Story – Grundfos

#### **BOARD MEMBERS**

Stephen Anderson – Merrill Manufacturing Co. Scott Burroughs – Mather Pump Service Gerry Duggan – Flexcon Industries Fred Fann– A. O. Smith Water Systems Richard Mest – Mast Water Conditioning Corp. James Sharrock – Amtrol / Worthington Industries Julie Storey – Boshart Industries Michael Wesdell– Baker Water Systems

#### **WSC TEAM**

Margaret Martens, Executive Director Charlene Bean, wellcare® Program Supervisor

Jeff More, Government Affairs

Erin Coffman, Member Services Director Skylar Haas, wellcare<sup>®</sup> Program Assistant

Jesse Richardson, Legal Advisor

**Manufacturer**: A person or any type of business enterprise that is currently engaged in North America in the manufacture and sale of any finished component of either a water system or of equipment or materials used to construct a water system shall be eligible for Manufacturer Membership. Those Applicants eligible for Manufacturer Membership shall not be eligible for any other class of membership in the Council.

**Distributor**: A person or any type of business enterprise currently engaged in North America in the wholesale purchase and resale of finished components intended for use in water systems. Neither water well drillers nor water well pump installation contractors shall be eligible for Distributor Membership.

**Contractor**: Water Well contractors with an interest in the water well industry who are not eligible for membership under any other category.

**Association**: An association of water well contractors or other associations involved in activities related to the water well industry.

**Manufacturer Representative**: An association or any type of business enterprise currently engaged in the sale of materials or services used in the water well industry and not a Manufacturer or Distributor as described above.

**Individual Member**: Individuals with an interest in the water well industry who are not eligible for membership under any other category.

Membership Category	Annual Sales Volume	Annual Membership Fee
Manufacturer / Distributor	\$0 - \$3M	\$5150.00/\$515.00
Manufacturer / Distributor	\$3M - \$5M	\$8,675.00/\$867.50
Manufacturer / Distributor	\$5M - \$7M	\$12,225.00/\$1,222.50
Manufacturer / Distributor	\$7M - \$12M	\$20,875.00/\$2,087.50
Manufacturer / Distributor	\$12M-\$20M	\$23,550.00/\$2,355.00
Manufacturer / Distributor	\$20M - \$30M	\$33,550.00/\$3,355.00
Manufacturer / Distributor	\$30M - \$50M	\$41,925.00/\$4,192.50
Manufacturer / Distributor	\$50M and over	\$63,825.00/\$6,382.50
Contractor	N/A	\$150.00
Association	N/A	\$625.00
Manufacturer Representative	N/A	\$725.00

Join today at

<u>www.watersystemscouncil.org/membership-application/</u> or call Erin Coffman at 304-830-0674 (cell)





Water Systems Council 1101 30<sup>th</sup> Street NW – Suite 500 Washington, D.C. 20007 Phone: 202-625-4387 <u>www.watersystemscouncil.org</u>

April 2024